



Please contact us to discuss your requirements:

AIODOIT Ltd - Whetu & Raellen Rangihaeata

Phone: 0272001252, 0272499867 - Email: contactus@aiodoit.co.nz

Te Reo Māori Lessons

We are offering Te Reo Maori lessons with Whetu Rangihaeata, who has over 20 years' Te Reo Māori teaching experience within Education. He is currently working in the Government, Corporate and Private sectors within the Wellington district delivering Te Reo Māori and waiata sessions. Our philosophy is to “**keep it simple and make it fun**” It's cool to kōrero. Below is an outline of what we offer along with costs, please feel free to discuss your requirements.

The Services we offer are:

1. Te Reo Māori language training (beginners - advanced - intermediate)
2. Tikanga/ Māori protocol training - (wānanga, noho, kōrero)
3. Document Translation (translating Māori to English or English to Māori)
4. Waiata sessions (staff powhiri, mihi whakatau, staff inductions & orientations, staff poroporoaki)
5. 1:1 te reo maori lessons (CEO, Senior management)
6. 1-2 day marae noho (this is outside of classes)
7. Full day or half day wānanga (workshops)

Beginners	Advanced Beginners
<ul style="list-style-type: none">● Pronunciation● Pepeha/Mihimihi (identity)● Simple conversational language● Te Kawa o te Marae	<ul style="list-style-type: none">● Pepeha mihimihi● Whakapapa● Basic sentence structures● Instructional task in Te Reo● Core Values & Tikanga

Proposal:

To provide weekly, face-to-face contact sessions with staff at the institute through 1hr contact class time.

Contact (face-to-face):

- Total number of contact hours over an 8-week period will be a total of 8 hours.

Course Preparation Time:

- Preparation time, approximately 2hrs to complete the work books that each participant will receive at the beginning of the course.

Non-Contact:

- Non-contact support (via email)
- We recommend a minimum 1hr a week (other organisations set up coffee groups or individuals will do 10-15mins a day etc.

Online Learning

- In the event of unforeseen circumstances where teaching cannot be maintained via face to face we will resume online classes

Cost - Standard Course and disbursement rate:

Te Reo Māori language training (beginners - advanced - intermediate)

Option 1:	Option 2:
Contract rate + GST \$4000.00 (min 8-max 20) Per Group	\$350.00 + GST Per Person (min 8-max 20)

LEARNING OUTCOMES :

Learning Outcomes - Session 1:

At the end of this session you will be able to:

Demonstrate correct pronunciation:

- Vowel sounds
- Vowel blends
- Diphthongs
- Will learn a karakia that can be used to start or close a hui
- Will learn waiata and/or moteatea that can be used in an informal and/ or formal setting.
- Whakapapa/ Mihimihi – will be able to orally recite both or one of.
- Mihi whakatau - will be able to create

Learning Outcomes - Session 2:

At the end of these sessions you will be able to:

Demonstrate intermediate or advanced pronunciation by:

- Writing your personal Mihimihi and/ or Whakapapa
- Saying your personal Mihimihi and/ or Whakapapa
- Saying your Mihi Whakatau

Practicing:

Informal / formal greetings

Informal / formal farewells

helpful / phrases

Learning Outcomes - Session 3 & 4:

At the end of these sessions you will be able to:

Pronouns

Possessive pronouns

Singular pronouns
Dual pronoun grid
Plural 3+ pronoun grid
Explain all the pronouns in Māori
Ask questions using all of the pronouns learnt
Learning the Ā Ō category
Simple conversational language

Practicing:

Answering correctly in Māori questions about your Mihimihi or Whakapapa.

Able to ask questions in Māori or one another or a third person about their Mihimihi or Whakapapa.

Able to expand on your vocabulary by learning a variety of kupu-mahi (verbs), kupu-ingoa (nouns), kupu-ahua (adjectives), kupu-timata (time markers) associated to your Mihimihi or Whakapapa.

Learning Outcomes - Session 5 & 6:

At the end of these sessions you will be able to:

Understand instructions in Māori by carrying out the task.

- Able to ask in Māori “What would you like to order?”
- Able to answer in Māori “I would like a coffee please.”
- Able to ask in Māori “Who’s going to pay?”
- Able to answer in Māori “I will pay.”
- Able to ask and answer what someone is doing
- Tense markers
- Construct sentences using present, past and future time markers
- Tikanga - Māori Gods

Nominal sentences, phrases, sentences without verbs

Locations – tēnei, tēnā, tērā etc

At the end of these sessions you will be able to:

To explain in Māori the Pōwhiri and Mihi Whakatau processes

Will explore KEY Maori protocols and role play scenarios to help with understanding how they play out.

Learning Outcomes - Session 7:

At the end of these sessions you will be able to:

- Will focus on a variety of structures that will enable the participant to easily converse and communicate the learning outcomes described.
- Will learn how to give directions, express feelings, opinions as well as other related themes in their work environment What did you do on the weekend?
- Participants will learn the appropriate structures which will enable them to easily converse and describe all the learning outcomes outlined. To reinforce these learning outcomes, interactive activities are a key part of this session.

Learning Outcomes - Session 8:

At the end of these sessions you will be able to:

- Recite your FULL Mihimihi. Recite your FULL Whakapapa.
- Converse in Te Reo Māori confidently.
- Complete written exercises (which will be provided).
- Able to explain in Te Reo Māori aspects of Te Ao Māori.
- Complete translation exercises (you will be provided with set tasks where you'll have to translate to English and Māori).
- Able to follow instructions in Te Reo Māori.
- Able to perform and demonstrate Mihi Whakatau / Powhiri (formal / informal).

Delivery Style:

The delivery style for this program will consist of the following key components:

- Accelerated learning techniques (Visual, Audio, Kinaesthetic).
- Tuakana / Teina (mentoring).
- Fun and engaging delivery style.
- Flexible and adaptable delivery style.

Resources:

All relevant resources will be provided.

Resources needed:

1. Whiteboard
2. Room

Clients:

Below is a list of clients where I have taught at (or currently teaching at):

<ul style="list-style-type: none"> ● PRESENT ● ABBVIE ● Department of Conservation ● Department of Corrections ● Department of Internal Affairs ● Electricity Authority ● Electoral Commission ● Greater Wellington Regional Council ● Heritage New Zealand ● Infrastructure Commission ● Inland Revenue Department (IRD) ● LukeCunninghamClere Crown Lawyers ● Ministry of Education 	<ul style="list-style-type: none"> ● Ministry of Primary Industries (MPI) ● Ministry of Social Development (MSD) ● New Zealand Defense Force ● Oranga Tamariki ● POWERCO ● The Office of the Ombudsman ● Open Polytechnic of NZ ● PHARMAC ● Plunket NZ ● Te Ohu Kaimoana ● Te Tumu Paeroa ● Transpower ● Waka Kōtahi 	<ul style="list-style-type: none"> ● PAST ● AKQA Consultants ● Institute of Directors ● KPMG ● Medical Council of New Zealand ● Ministry of Transport ● OSPRI ● Parliamentary Commissioner for the Environment ● Wellington Airport ● Ministry for the Environment
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Qualifications:

Bachelor of Arts Te Reo Māori, Waikato University, 1995;

Diploma in Tertiary Teaching, Teachers Training College Christchurch, 1996;